

Item	Qty.	U/I	Description	Best One Tire of Tri-Cities	Almen Enterprises Towing LLC	Almen Enterprises, LLC	Kingsport Iron & Metal	Velocity Truck Center	Triad Towing & Hauling LLC	Kubota of Kingsport	Power Equipment Company
Vehicles Under 1 Ton				Cost Per Hour	Cost Per Hour	Cost Per Hour	Cost Per Hour	Cost Per Hour	Cost Per Hour	Cost Per Hour	Cost Per Hour
			YEAR 1				\$130.00	\$165.00	\$139.00	\$139.00	\$165.00
			YEAR 2				\$130.00	\$175.00	\$154.00	\$154.00	\$171.00
			YEAR 3				\$130.00	\$185.00	\$169.00	\$169.00	\$177.00
03	1	EA	MECHANICAL:								
			YEAR 1			\$137.93	\$130.00	\$149.00	\$139.00	\$139.00	\$165.00
			YEAR 2			\$142.07	\$130.00	\$159.00	\$154.00	\$154.00	\$171.00
			YEAR 3			\$146.33	\$130.00	\$169.00	\$169.00	\$169.00	\$177.00
04	1	EA	MATERIAL COSTS (PAINT & PARTS) SHALL BE BASED ON COST + MARK-UP, SPECIFY PERCENTAGE MARK-UP:			25%	15% (variable) *	40%	40%	40%	25%
05	1	EA	USED PARTS MARK-UP:					25%	40%	40%	25%
ANY OTHER APPLICABLE FEES MUST BE SPECIFIED:				Passenger Tires 20%	Vehicle/Equipment Under 10,000 lbs. \$95/HR		*subject to change based on economy. Max of 25%	Velocity Truck Centers is an authorized dealer for Isuzu, Freightliner, Western Star, Detroit Diesel, Cummins Engines and Allison Transmissions. Parts specific to these authorized brands will be sold at or below wholesale pricing.			
				Light Truck Tires 20%	Heavy Duty Wrecker Rate (10,000-35,000 lb) \$200/HR						
				Heavy Truck Tires 15%	Heavy Duty Wrecker Rate (Over 35,000 lb) \$225/HR						
				Agriculture Tires 20%	Heavy Duty Winch Out Rate \$250/HR				Haz Mat/EPA fees \$15.00		
				OTR Tires 15%	Heavy Duty Equipment Hauling Rate \$175/HR				Shop supplies calculated as a % of labor, not to exceed \$350. 12%		
				Industrial Tires 20%	Fuel Surcharge determined by current market price 5% to 12%						

Item	Qty.	U/I	Description	Tri-Cities Chrysler Dodge Jeep Ram	Southern Tire Mart	Central Hydraulics	Stowers Machinery	MHC Kenworth	CMI Equipment	Municipal Equipment	Wallace Ford of Kingsport
Vehicles Under 1 Ton				Cost Per Hour	Cost Per Hour	Cost Per Hour	Cost Per Hour	Cost Per Hour	Cost Per Hour	Cost Per Hour	Cost Per Hour
			YEAR 1								
			YEAR 2								
			YEAR 3								
03	1	EA	MECHANICAL:								
			YEAR 1		\$130.00	\$80.00	\$160.00 Reg **	\$185.00	\$180.00	\$150.00	\$150.00
			YEAR 2		\$140.00	\$80.00	N/A	\$185.00	\$180.00		\$154.50
			YEAR 3		\$150.00	\$85.00	N/A	\$185.00	\$180.00		\$159.15
04	1	EA	MATERIAL COSTS (PAINT & PARTS) SHALL BE BASED ON COST + MARK-UP, SPECIFY PERCENTAGE MARK-UP:	25% off list	45%	20%		23%	25%	25%	
05	1	EA	USED PARTS MARK-UP:	25% off list	45%			23%	25%		
ANY OTHER APPLICABLE FEES MUST BE SPECIFIED:				Bronze Detail - hand wash & dry, tire shine, vacuum \$45 Buses extra	Alignment Passenger Units \$69.95 each		** \$217.00 OT \$255.00 Premium	Shop Supplies Up to 10%		Fuel surcharges on services \$0.75 per mile	Alignment \$129.95
					Alignment Light Truck Units \$84.95 each					For every \$100 of labor, 5% will be charges as service shop supplies.	Tire Patch \$25.95
				Gold Detail - hand wash, vacuum, interior cleaning, tire shine, clean windows \$200. Buses - \$250-\$275	Alignment Front End 1 Ton Unit \$150.00 each						
					Alignment 2 Axle Alignment 1 Ton \$250.00 each						
					Alignment 3 Axle Alignment 1 Ton \$350.00 each						
					Mount/Dismount Passenger/Light Truck \$25.00 each						

